

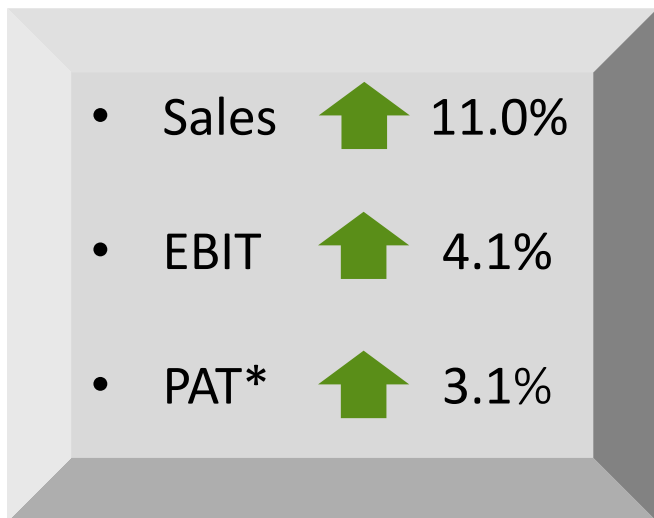
May 13, 2019

Huhtamaki-PPL

69th AGM Presentation

Huhtamaki

Financial Highlights Year 2018






*After removing one time Rudrapur tax and interest impact

INR in Mn

	Year 2018	Year 2017
Net External Sales	23,321	21,003
Value Added	7,244	6,720
	31.1%	32.0%
EBIT	1,527	1,467
	6.5%	7.0%
Financial Expenses	391	318
Profit Before Tax	1,136	1,150
	4.9%	5.5%
Profit After Tax	349	636
	1.5%	3.0%
Other Comprehensive Income	(3)	7
Net Profit	345	643
EPS (In Rs)	4.62	8.42

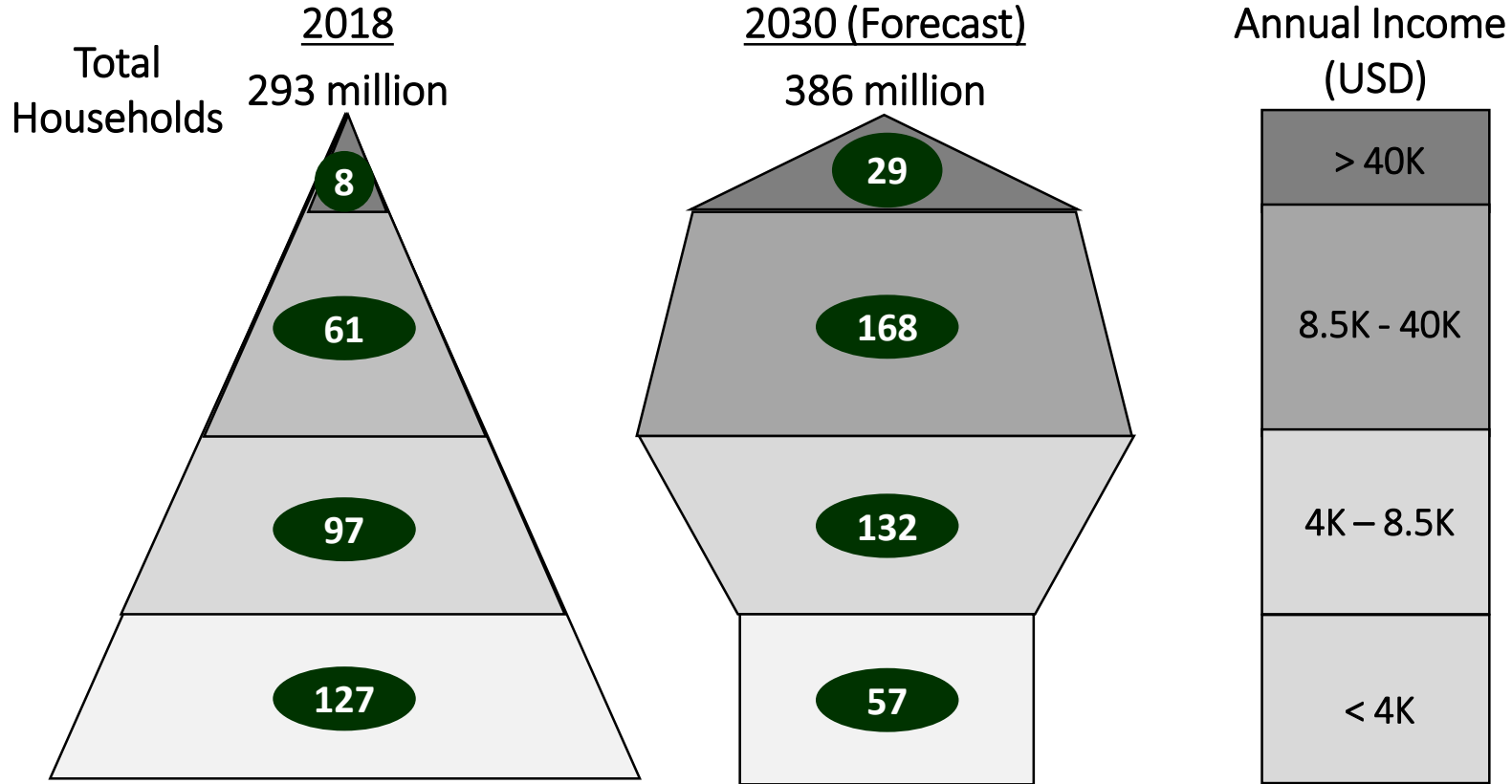
Financial Highlights Q1, 2019

• Sales		13.7%
• EBIT		86.4%
• PAT		136.1%

INR Mn

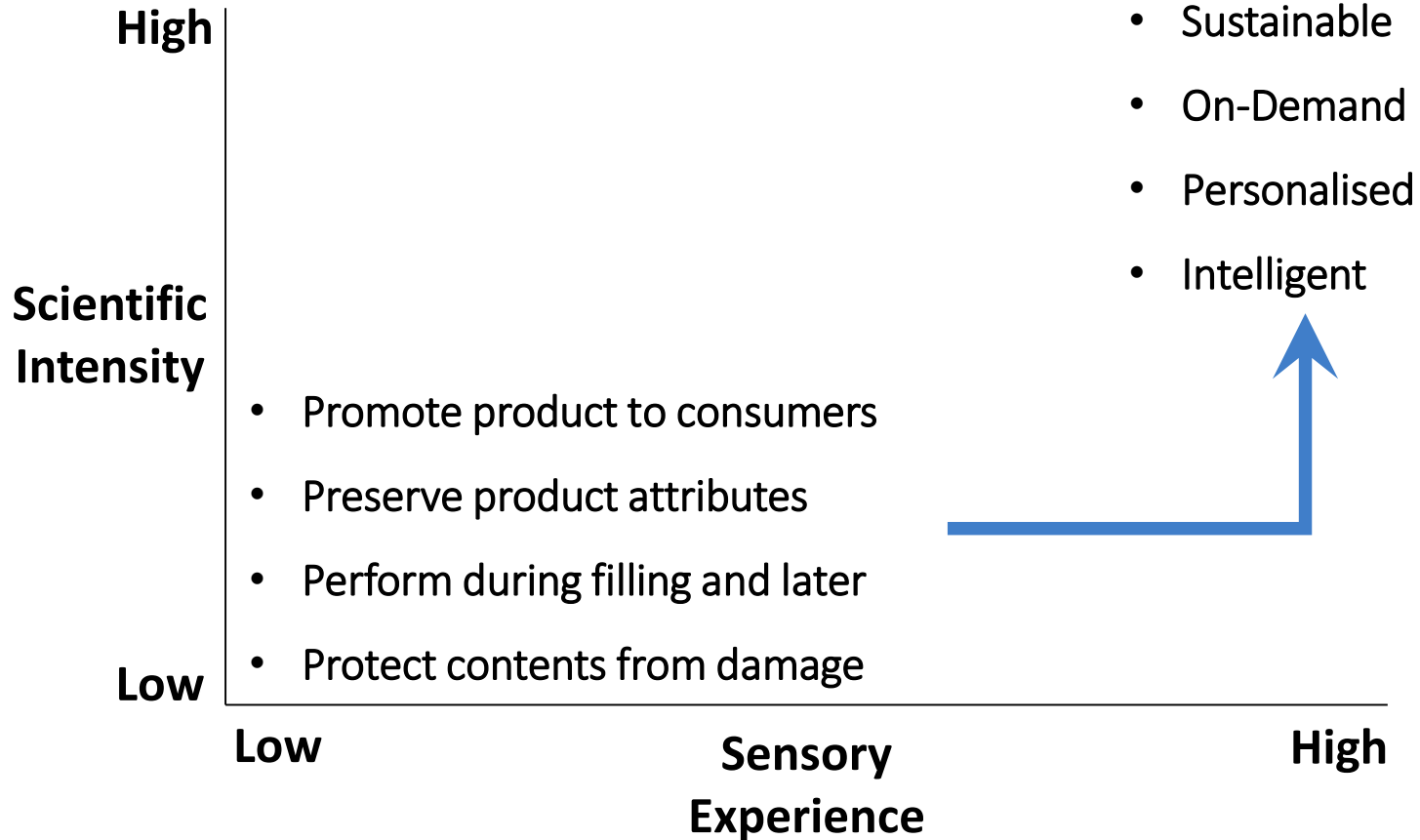
	Q1 2019	Q4 2018	Q1 2018
Net External Sales	6,197	6,036	5,452
Value Added	2,101	1,902	1,738
	33.9%	31.5%	31.9%
EBIT	744	476	399
	12.0%	7.9%	7.3%
Financial Expenses	68	82	72
Profit Before Tax	676	394	327
	10.9%	6.5%	6.0%
Profit After Tax	420	179	178
	6.8%	3.0%	3.3%
Other Comprehensive Income	2	(5)	2
Net Profit	422	174	180
EPS (In Rs)	5.57	2.38	2.36

Indian Consumer: Evolution of the household-income profile

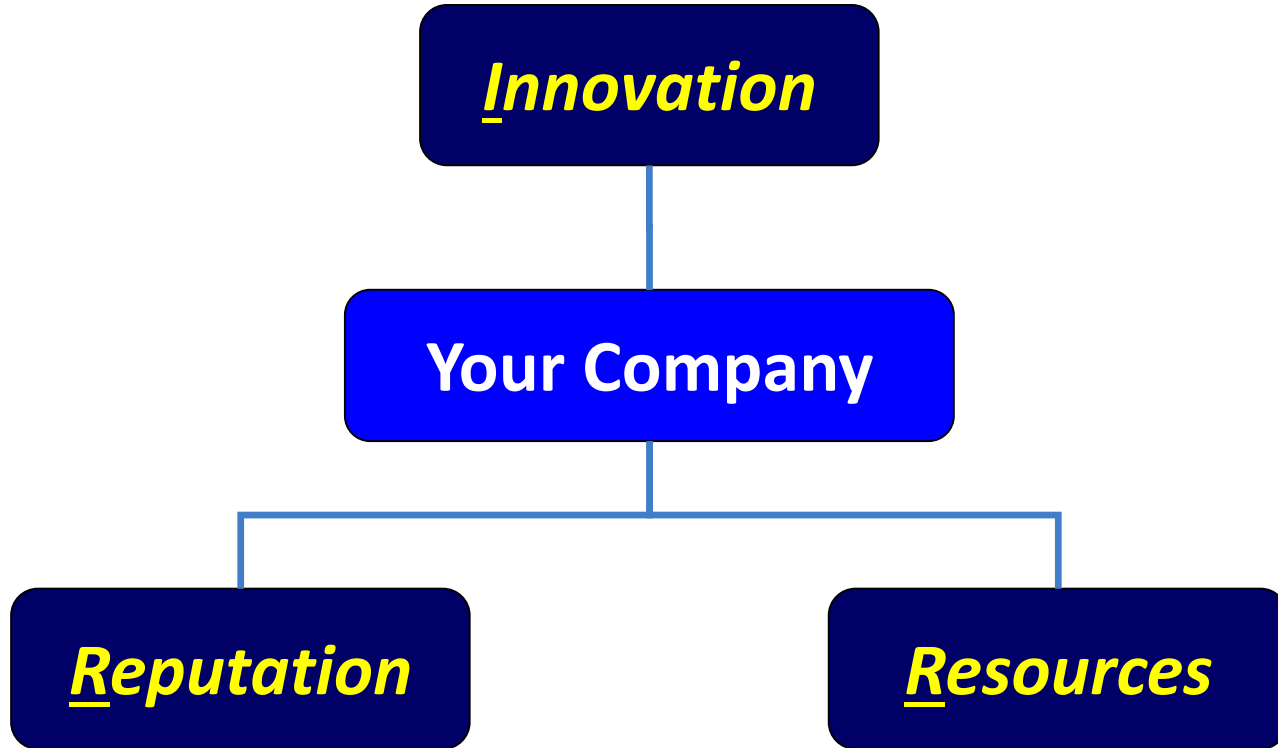


A household comprises ~5 members

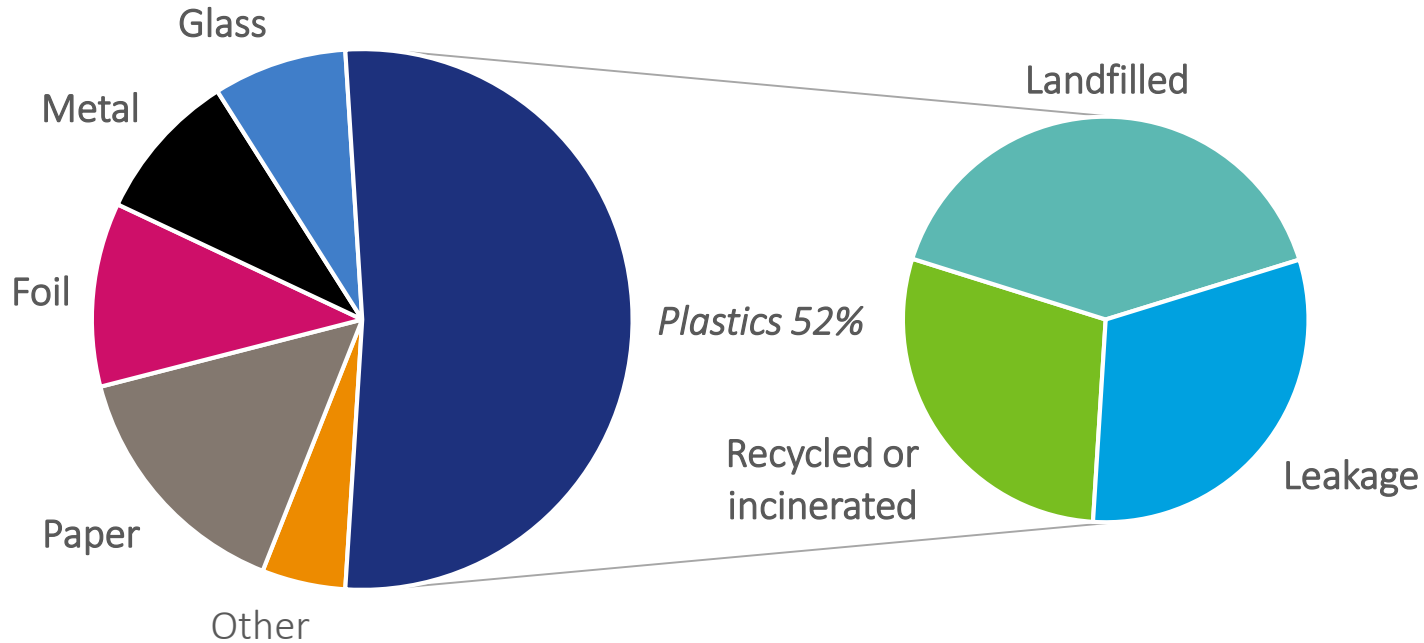
Packaging: Expectations are changing



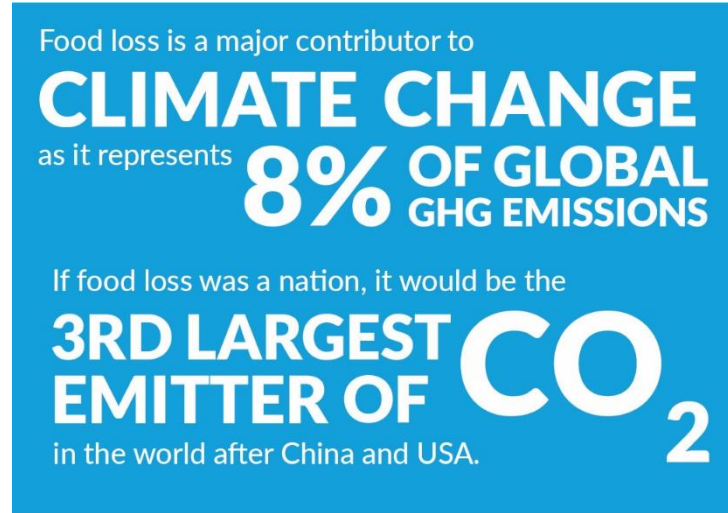
Your Company is Focusing on Improving IRR



52% of global consumer packaging is made of plastics – of which 14% get recycled today



Food waste and loss is a global challenge



- Using appropriate packaging can help reduce food waste at almost every stage of the food chain*

Packaging accounts for ~5% of food's CO₂ footprint



- Proper packaging results in less greenhouse gas emissions
- In many applications more packaging leads to lower overall carbon footprint due to reduced food waste

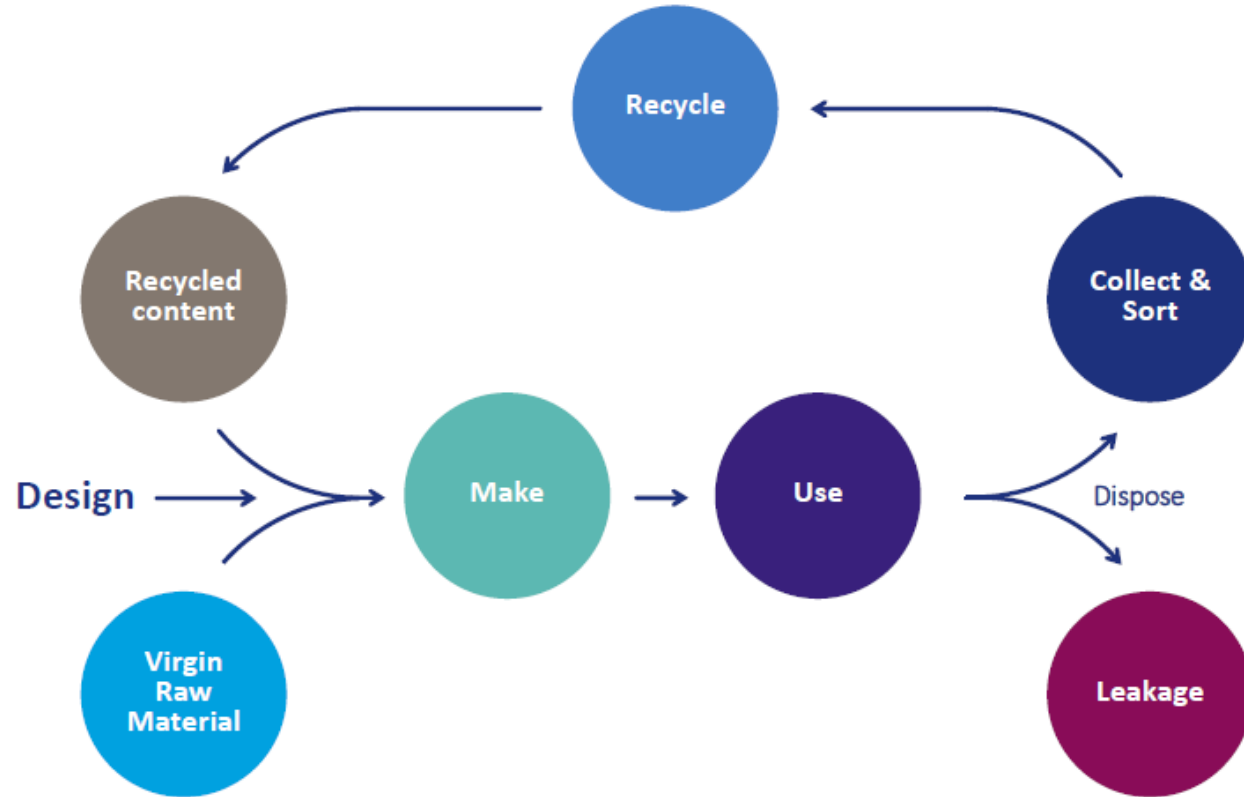
Flexible packaging provides a “guilt free” experience

CO₂ footprint of your flight to New York

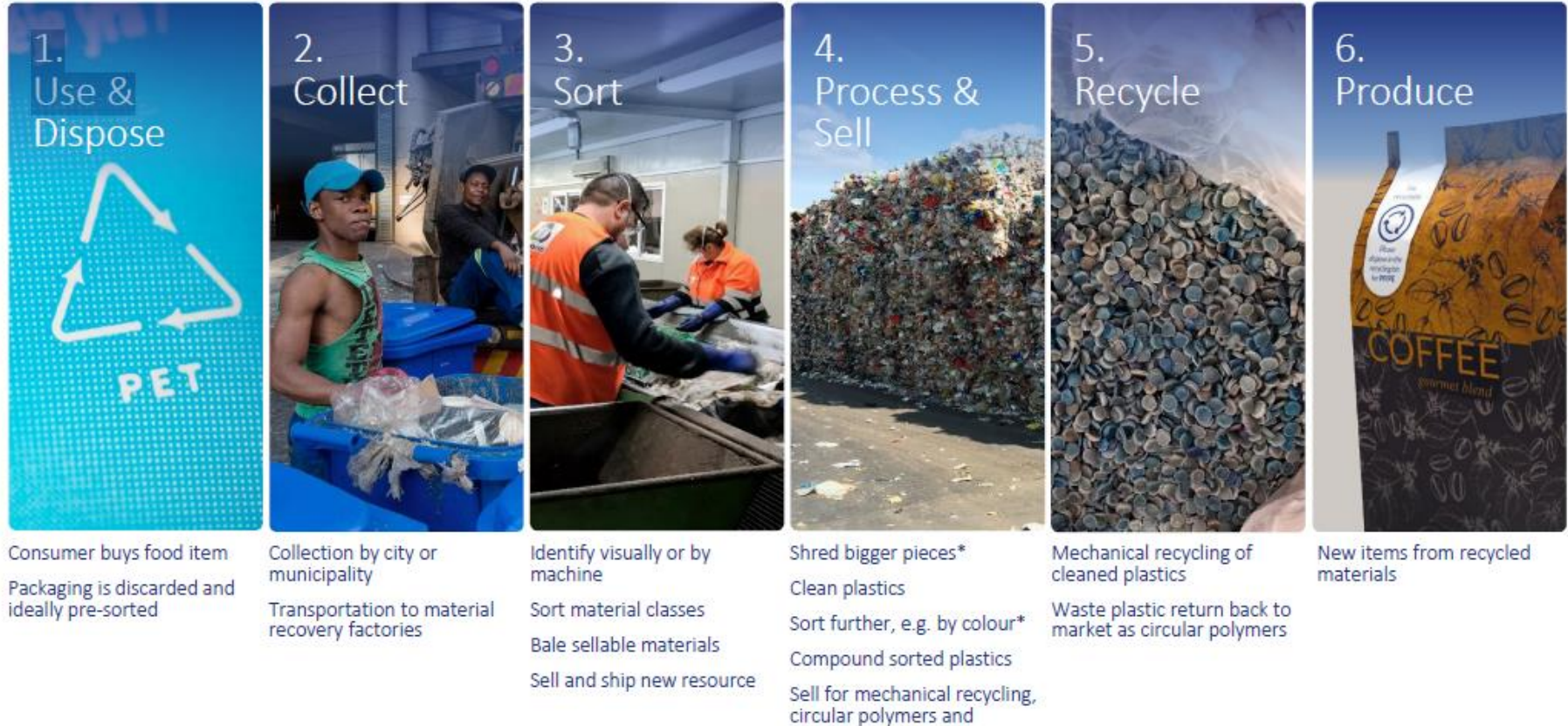
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CO₂ footprint of 45 years of your packaging consumption

We are beginning to shape the circular economy



BlueLoop – The Waste to Resource Loop



Recyclable Packaging: HPPL leading in development



Recognition & Awards



WORLDSTAR
WINNER 2019



Dow Silver Award

THE ECONOMIC TIMES
POLYMERS

Awards 2018



Mono-layer
14 Twist-wrap



Haldiram's Kesar
Laddu Gift-Pack



Retortable
Profile Pouch



Profile Pouch with
Special Spout

Huhtamaki

Recognition & Awards

6 SIES SOP Star Awards



Single-serve Coffee
Decoction Pack



6 Panel
Box Pouch



5 Panel Pouch
with Camouflage



5 Panel Pouch with
see-through Window

Huhtamaki

Recognition & Awards

7 IFCA Star Awards



Registered Holographic Sachet



High-speed, Gas-flushed flow wraps



Bag-in-Bag with High Drop-resistance



Booklet Label with Braille

Thank You

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